NOV 2019

BCT Changing Health Outcomes

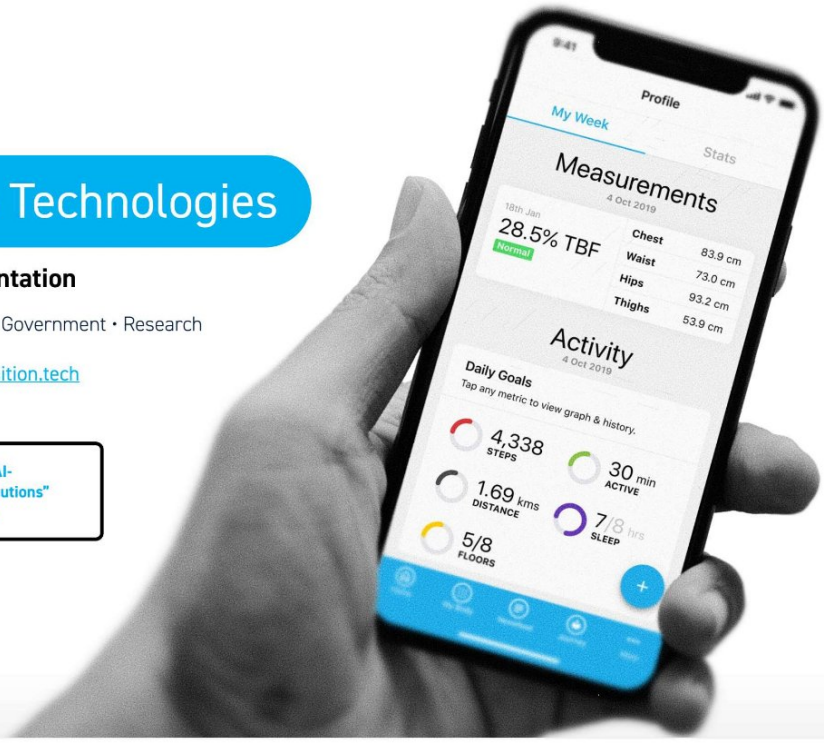
Body Composition Technologies

Investor Presentation

Insurance • Medical & Healthcare • Government • Research

https://bodycomposition.tech

Watch "BCT AI-Insurance Solutions" Link to video

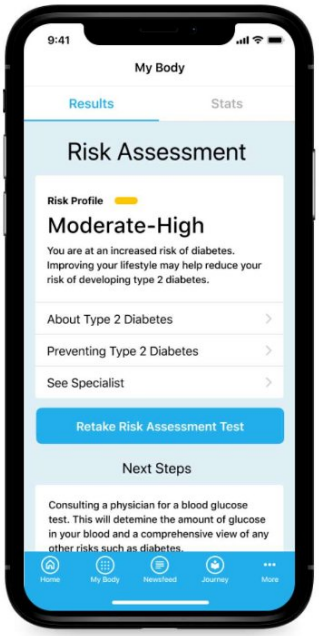


BCT

Company Overview

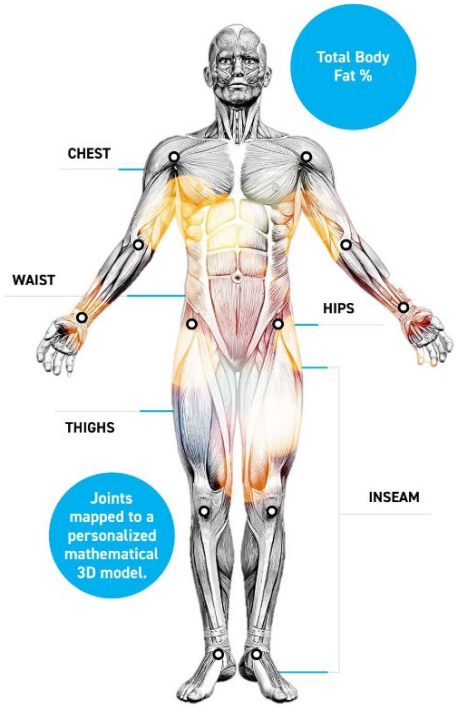
BCT measures body fat and body circumference with a smartphone to identify and monitor scientifically proven markers of chronic disease.

Fast | Easy-to-use | Accurate



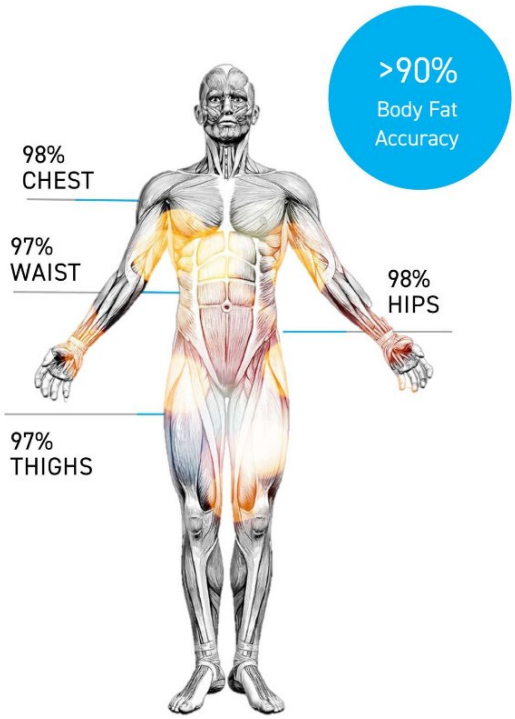
Technology

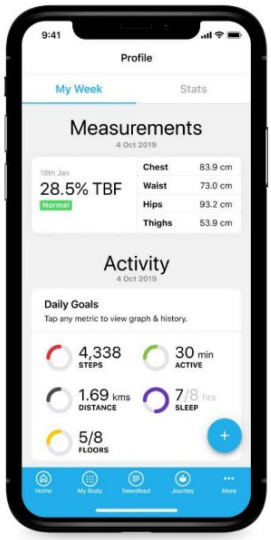
- Through the power of Computer vision and machine learning.
- Proprietary in-phone segmentation with no image leaving the phone.
- Proprietary image and DEXA scan data collected globally with universities and hospitals.
- Built as a series of system development kits to allow modular integration. (Plug n Play).
- Globally Patented.
- Accuracy validated independently.



Product

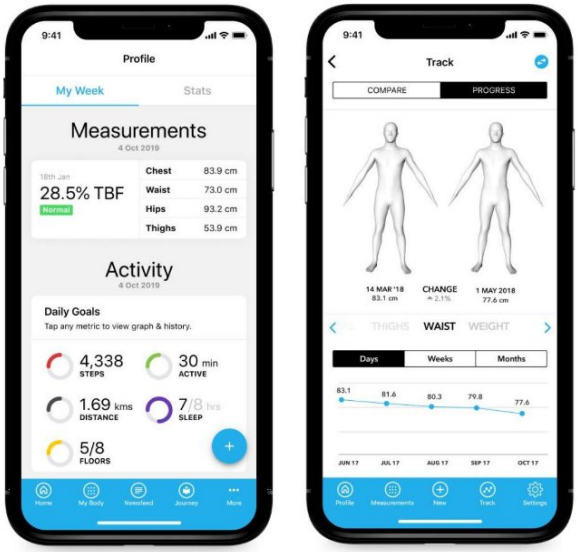
- Screen, Track and Compare
- Results and Interpretations
- Flags the Risks
- Can be integrated into existing platforms and dashboards





Solution

It's already in your hands...



Product

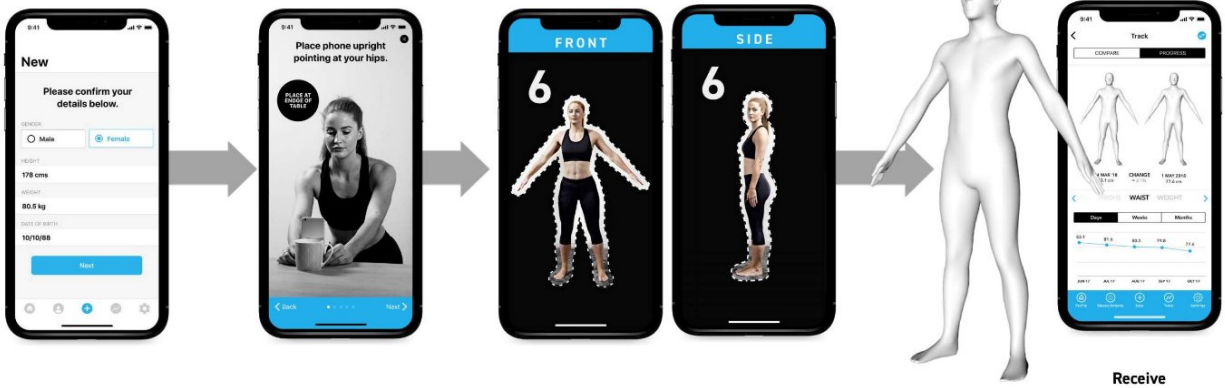
15 sec
Compute
Time

1 Input

2 Guide

3 Capture

4 Results

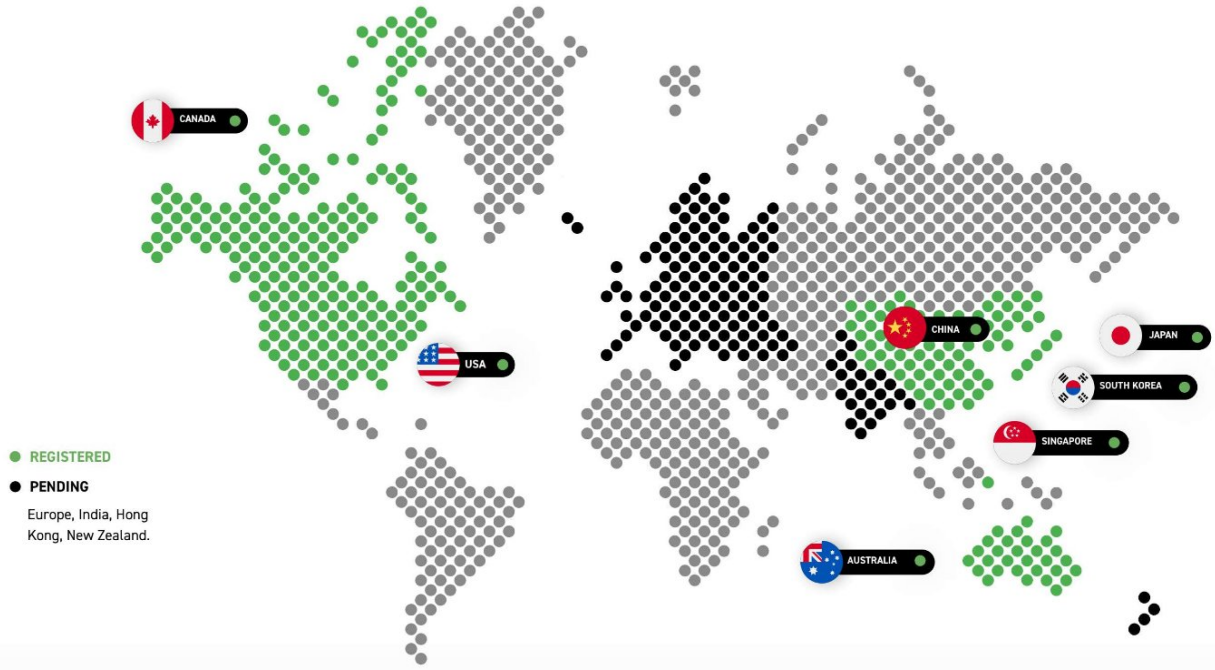


Receive measurements, composition and 3D Model data.

Watch "BCT AI-Insurance Solutions"
Link to video

BCT

Patents on Base Technology

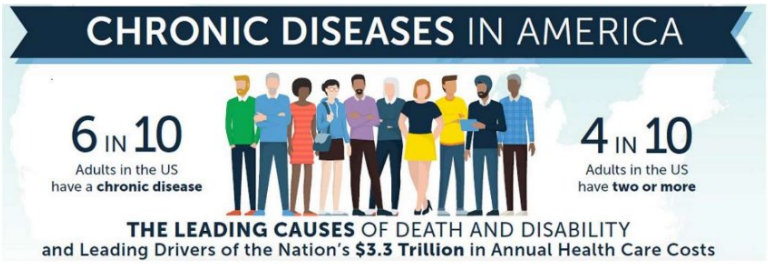


- **REGISTERED**
- **PENDING**

  Europe, India, Hong Kong, New Zealand.

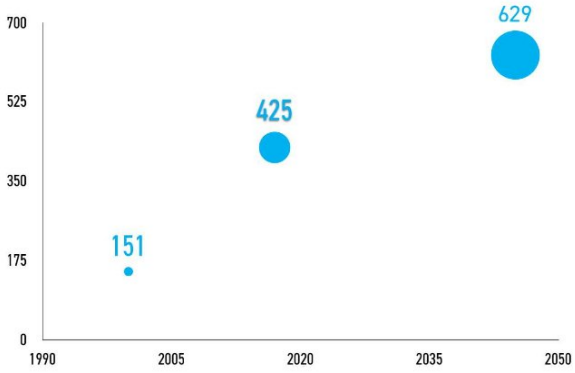
Problem

Chronic disease is a global epidemic with staggering human and economic costs. However, methods to diagnose them are either expensive (scanners), invasive (blood draws), or inaccurate (BMI), which is why such a large population goes undiagnosed.

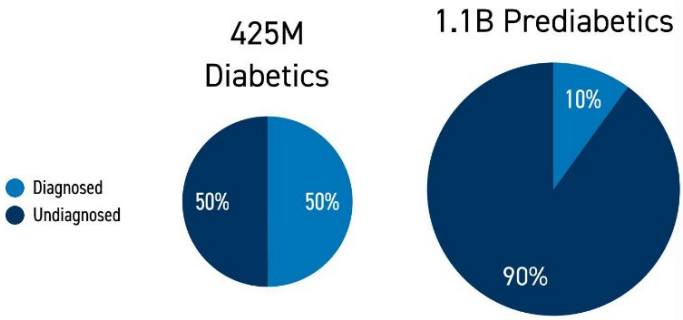


Problem

Type 2 diabetes is a global health tsunami.



Chronic Disease: an epidemic leading to an untenable increase in costs and a decrease in quality of life.

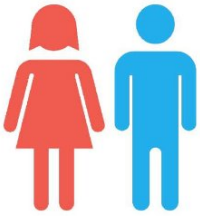


Type-2 diabetes is preventable and reversible, but typically undiagnosed until it leads to life altering consequences

3CT

Changing Health Outcomes

Early detection can prevent and reverse chronic diseases.



50%
of the deaths

70%
of the costs

Changing Health Outcomes

A solution is urgently needed to identify, classify and monitor at-risk populations on a large scale, and...

BCT is the first digital mobile based solution specifically designed to capture the markets of these diseases at home privately and cost effectively.

Solution

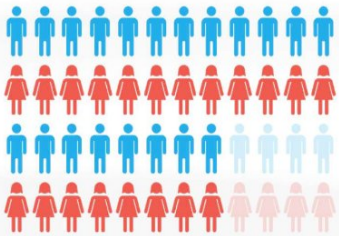
BCT is a validated smartphone-based solution that measures body circumference and fat composition, scientifically accepted markers of chronic disease.

We enable chronic disease risk to be screened and identified early and monitored on a massive scale.

Fast | Easy-to-use | Accurate

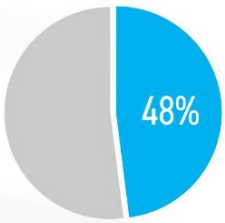
BCT

Market Opportunity

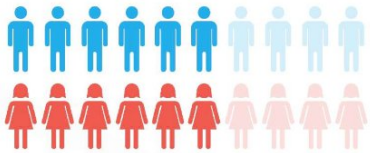


3 Billion +

People with Life/Health Coverage (worldwide)



Healthcare consumers (in US) using mHealth apps*



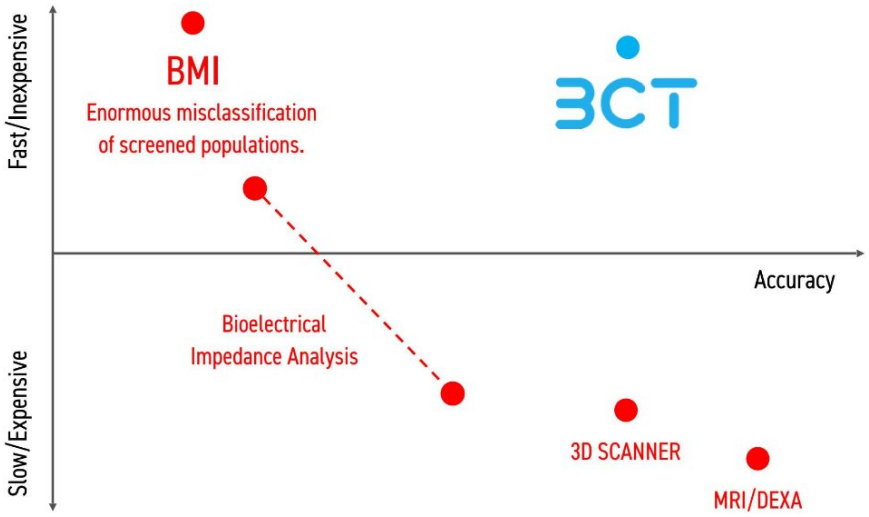
500 M +

Individuals covered by orgs. engaged by BCT

* Accenture

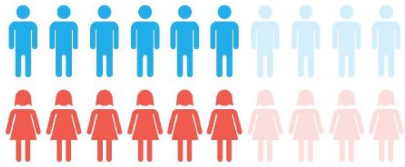
BCT

Competition



Business Model

- B2B business model.
- Volume-based per user cost depending on use case.



500 M +

Individuals covered by orgs. engaged by BCT

Market being addressed

$1 - $24

Per user per year

Depending on Scale and Use Case

$50M-$3.6B

Potential revenue base per year

At 10% - 30% uptake

BCT

Forecast

(in AUD '000)	FY 2020 F	FY 2021 F	FY 2022 F
Revenue	1,515	5,589	9,835
COGS	459	876	1,301
Gross Profit	1,055	4,713	8,534
Gross Margin	70%	84%	87%
Selling, General & Admin	1,434	1,847	1,828
R&D Expense	1,098	1,207	1,183
EBITDA	(1,476)	1,659	5,524
Net Income	(1,584)	1,112	4,019
Net Margin	N/A	20%	41%

Note: Numbers may differ due to rounding.

Forecast based on only 6 current partners that either have signed binding term sheets or MOU's and not full expectation of business in the forecast period. The company has 163 companies at various stages of commercial or testing discussions , with 27 active progressing.

Ownership Structure

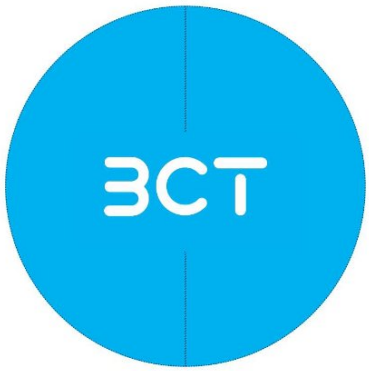
GOLDQUAY CAPITAL

GOLD QUAY CAPITAL LED INVESTORS

50%

Body Composition Technologies Pty. Ltd.

(Australia)



MYFIZIQ

ASX: MYQ

50%

Body Composition Technologies Pte. Ltd.

(Singapore)

Ask and Use of Funds

BCT is looking to raise up to AUD$3m at a valuation of AUD$25m.

Purpose	Amount	Description
Research and Development - Data Collection/ ML & AI Model Development	A$1.0M*	To improve accuracy across ethnicities BCT engages data collection sites such as universities and hospitals in different countries by either sharing some of their costs or by paying for scans or machines. Funds raised will be used for additional data collection sites in China, South Africa, India and the US. This data is then used to develop new and improved ML/AI models.
General Working Capital and Corporate Costs	**A$1.0M***	This includes personnel and general operating costs, integration costs and resources that will be expended engaging with our global customer base.
Team Build-Out	A$0.5M*	Additional staff for development, delivery, and support
MYQ License Payment	A$0.5M	As per the license agreement, 0.5M AUD is the remaining payment for MYQ's perpetual license.
Total	**~A$3M**	**AUD**

BCT

Team

Vlado Bosanac

Group CEO / Co-Founder

...

Entrepreneur

20 yrs of VC and PE experience.

Successfully funded 10+ start-ups.

Extensive public company experience.

CEO of MyFiziq, ASX listed highest performing ASX company for 2017.

Barry Dick

Director, Co-Founder

...

Sales Specialist

30 yrs of Capital Markets and IB sales experience.

Partner and co-founder of GoldQuay Capital, a Singapore-based corporate advisory and investment firm.

Previously head of fixed income sales for Merrill Lynch APAC.

Martin Otway

Co-Founder

...

Ops Head

20 yrs of Derivatives, IB, trading experience.

Partner and co-founder of GoldQuay Capital, a Singapore-based corporate advisory and investment firm.

Previously head of prop. trading for Unicredit Asia and head of treasury.

Terence Stupple

C.T.O

...

Digital solutions expert with experience at large MNCs.

Skilled in strategic planning.

Extensive knowledge of web technologies.

Dr. Amar El-Sallam

Sr. Tech. Engineer

...

22+ years experience in signal and image processing, computer vision, machine learning and biometrics.

BSc, MSc, PhD.

60+ conference and journal publications, of which 35+ publications relevant to MYQ and BCT.

Select Active Engagements & Partners

SELECT ACTIVE ENGAGEMENTS

MyDoc

- MyDoc is changing the way physicians care and patients receive care, to help people live healthier lives and save money.
- MyDoc's strategic partners in the region include global insurers such as Aetna, AIA and Cigna, together with a network of healthcare providers like Fullerton, IHP and AcuMed, leading regional pharmacy chains like Guardian Pharmacy and technology partners such as Omron.
- These partners and networks allow MyDoc to continue to innovate to make a difference in healthcare by delivering best of breed technologies to the forefront of their user experience and engagement.

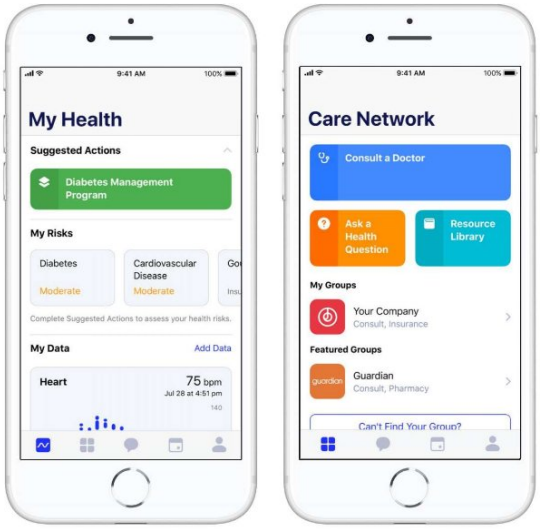
mydoc Simplify Healthcare

VERTICALS

Medical & Insurance, Corporate Wellness

STATUS

Research & Implementation



Designs from MyDoc website

In a regulatory sandbox with MINISTRY OF HEALTH SINGAPORE

3CT

SELECT ACTIVE ENGAGEMENTS

Tencent WeSure

- Binding agreement with WeSure (Tencent China insurance platform) to explore embedding our technology into the WeChat platform.
- The goal is to track users health and fitness and to accelerate online underwriting and engagement in the insurance space with a competitive advantage and differentiator.
- WeSure works with well-known domestic insurance companies to provide users with high-quality, cost-effective insurance services, so that users can purchase, inquire and settle claims on the two national-level life service platforms of WeChat and QQ.

STAGE

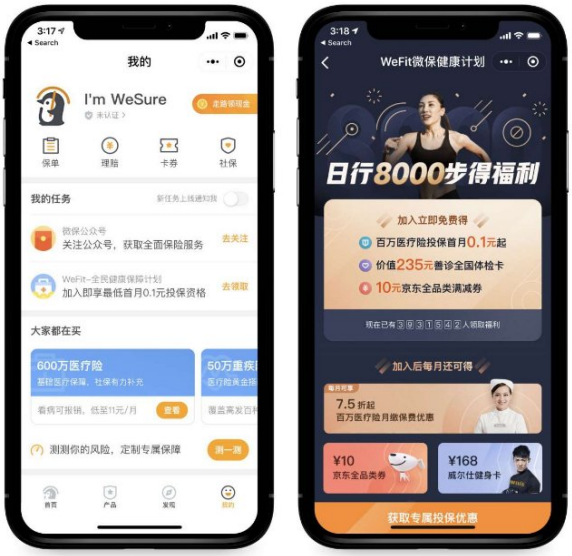
Testing, implementation & micro app design.

VERTICAL

Insurance, Fitness, Wellness.

PLATFORMS

wesure 微保



WeChat App Designs

SELECT ACTIVE ENGAGEMENTS

Tictrac

- Tictrac is a market-leading Health Engagement and Insurtech company.
- The platform combines a user's lifestyle signals, from their smartphones, apps and wearables with contextual information about their surroundings - guiding them to achieve their health goals.
- Insurance Companies, Employers and Governments use Tictrac's platform and analytics as their digital health & wellness hub to engage their customers, prospects and citizens, guiding those users to relevant services and interventions at the right time.

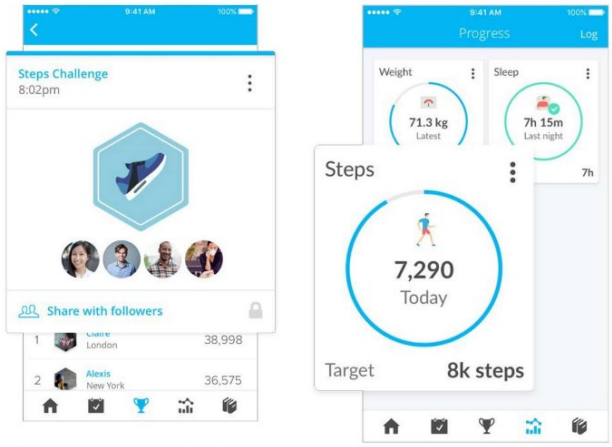
TICTRAC

VERTICALS

Medical & Insurance, Corporate Wellness

STATUS

Research & Implementation



Designs from Tictrac website

Health 2.0 Best New Company — WINNER

Inc 5000 Europe — FASTEST GROWING COMPANIES

THE EUROPAS EUROPEAN TECH STARTUP AWARDS — HOTTEST HEALTH TECH START-UP FINALIST

BRITISH SMALL BUSINESS AWARDS 2018 — INNOVATOR OF THE YEAR FINALIST

3CT

SELECT ACTIVE ENGAGEMENTS

WellteQ

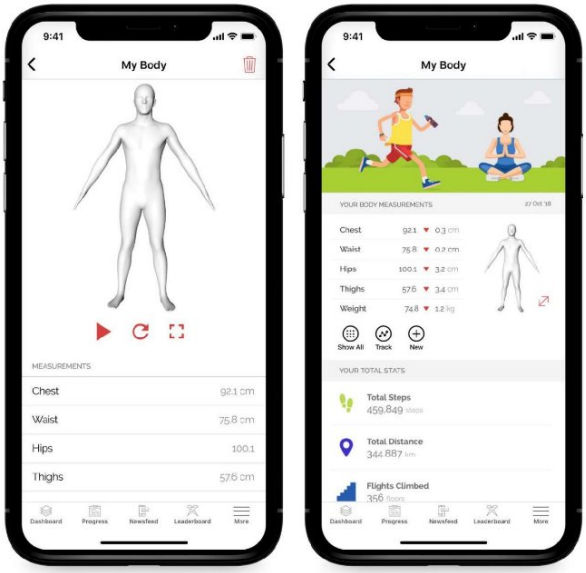
- WellteQ provides a low cost, effective & accurate digital body composition measurement tool for the global wellness market leading to better productivity.
- Integration with wearables and combining body measurements allow companies to map change along with data collected through surveys and wearables.
- Commercial discussions currently underway with five corporate partners.

MAJOR FEATURES

Reduced costs
Identify & reduce risk
Data intelligence
Improved user health & productivity
Customer retention

PLATFORM

wellteq



Actual Designs

3CT

SELECT ACTIVE ENGAGEMENTS

Prudential

- First Proof of Concept (PoC) launched in October 2018 for Prudential's employees focussed on improvements in health engagement.
- Benefits include: anthropometric tracking, tailored health prompts, personalized goal setting and targets, and a user recognition and reinforcement platform.
- Features include: Mainstream wearables sync, BCT 3D Avatar creation, tele-medicine consultation, and bespoke rewards programs.
- POC successfully concluded March 2019; discussions currently underway to agree next steps and implementation

PRUDENTIAL

STATUS
Completed

VERTICAL
Corporate Wellness

PLATFORM

LAUNCHED
Oct 2018

Actual Designs

BCT

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