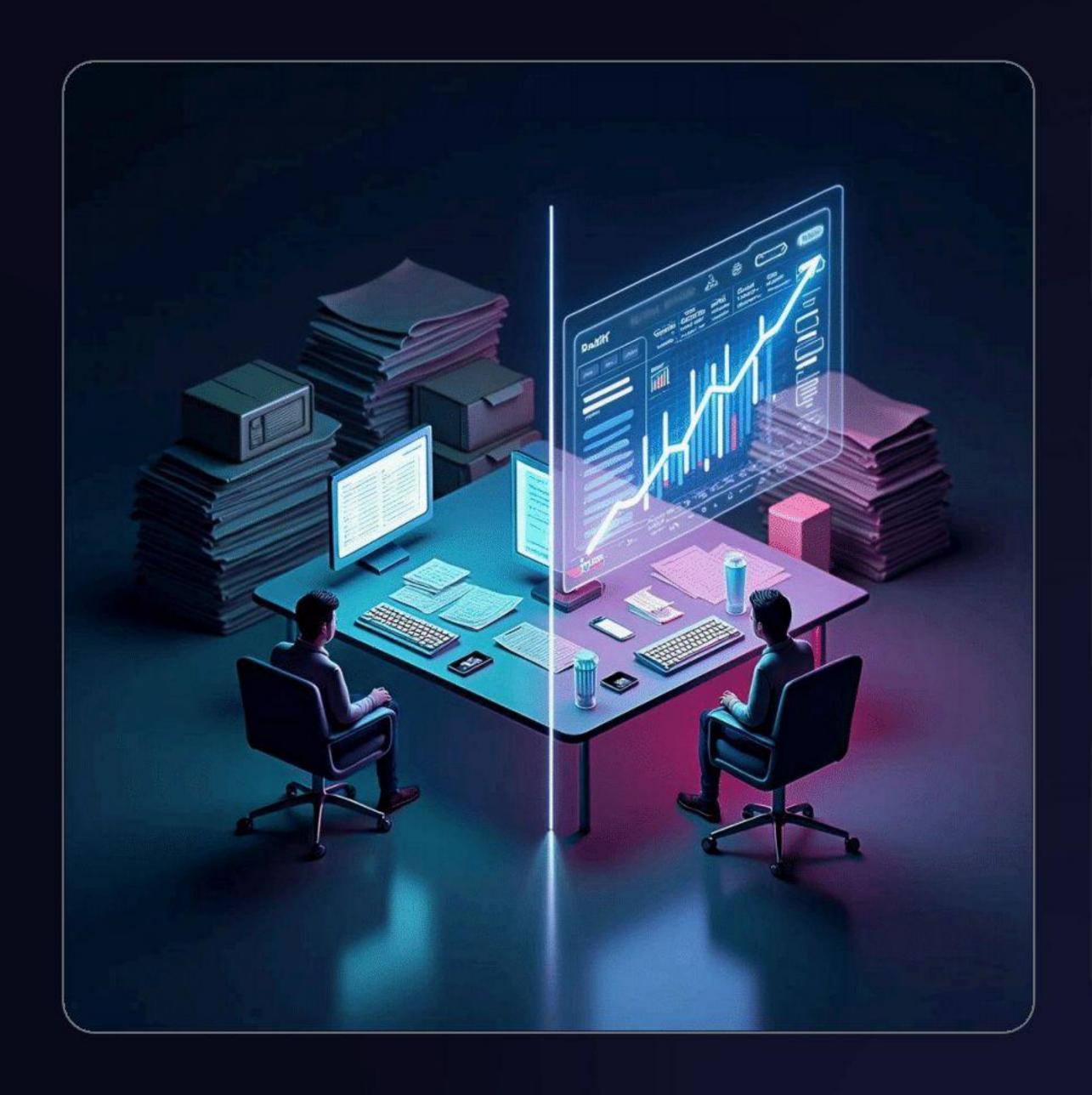
investbanq

AI AND WEALTHTECH AS A SERVICE

For Wealth Managers and Family Offices





Outdated practices failing to meet client expectations. The next generation of wealth holders expects digital, real-time solutions, but 80% of family offices still rely on Excel

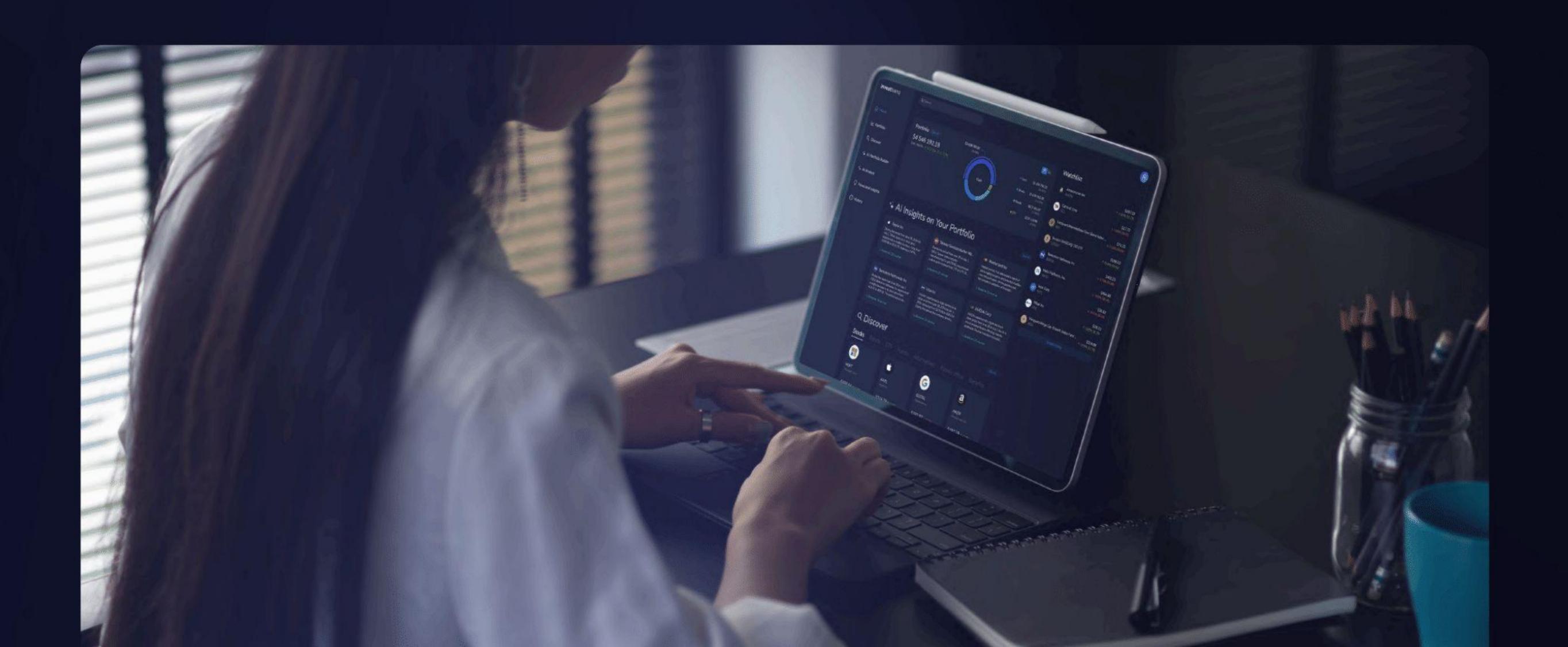
Not inclusive

Affluent and HNWIs often lack access to premium wealth-building opportunities. Most wealth platforms cater to either retail investors or the ultra-rich, leaving the "missing middle" of affluent investors and family offices underserved

Facing a Kodak moment

Traditional players are having a hard time capturing rising wealthy millennials as customers, as only 15%-20% of them are being served by wealth managers

What if wealth managers had an all-in-one platform to digitize and scale their operations?



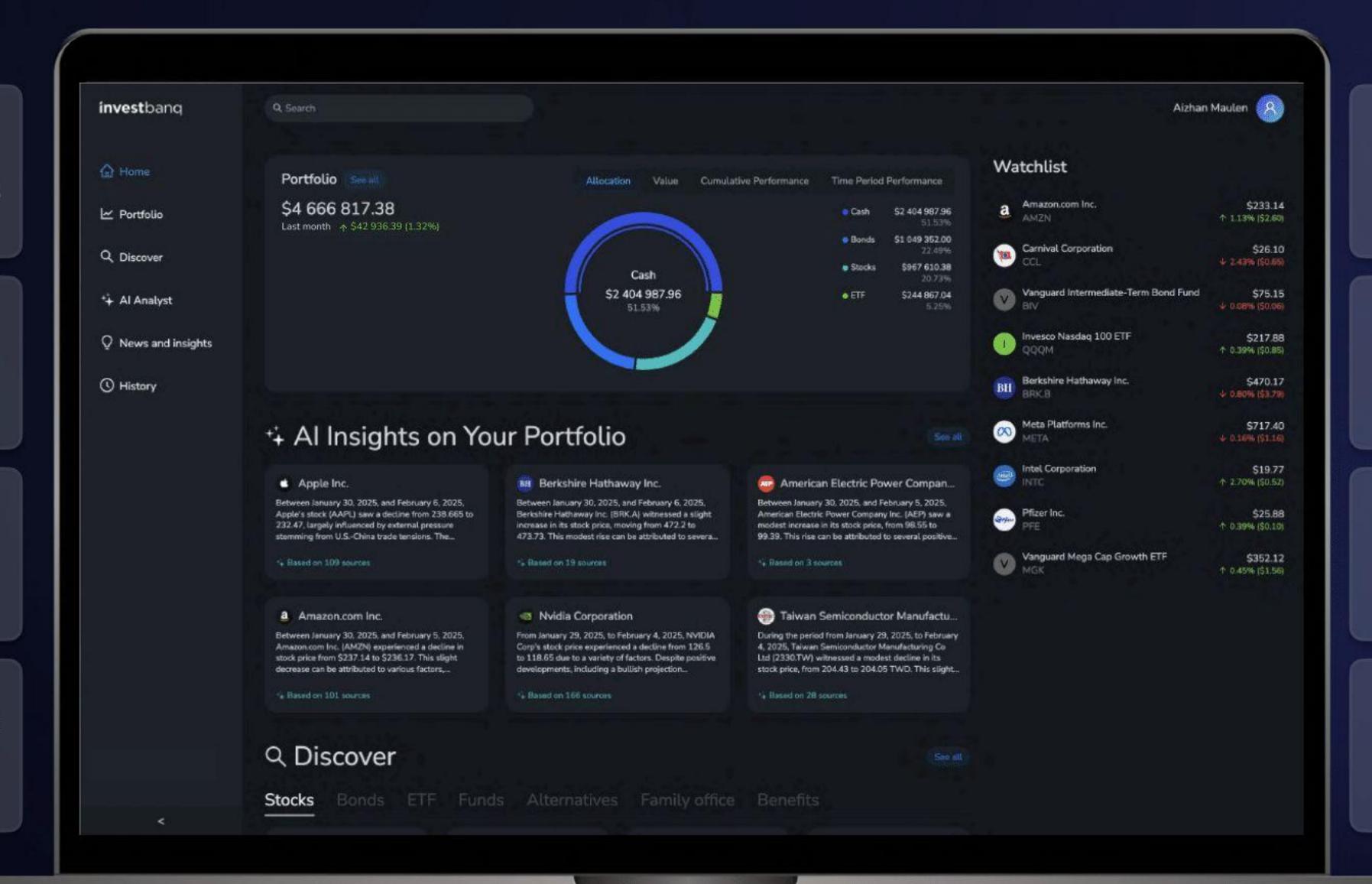
WealthOS platform

Public and non-public assets

WM dashboard

WM Co-Pilot

CRM for account managers



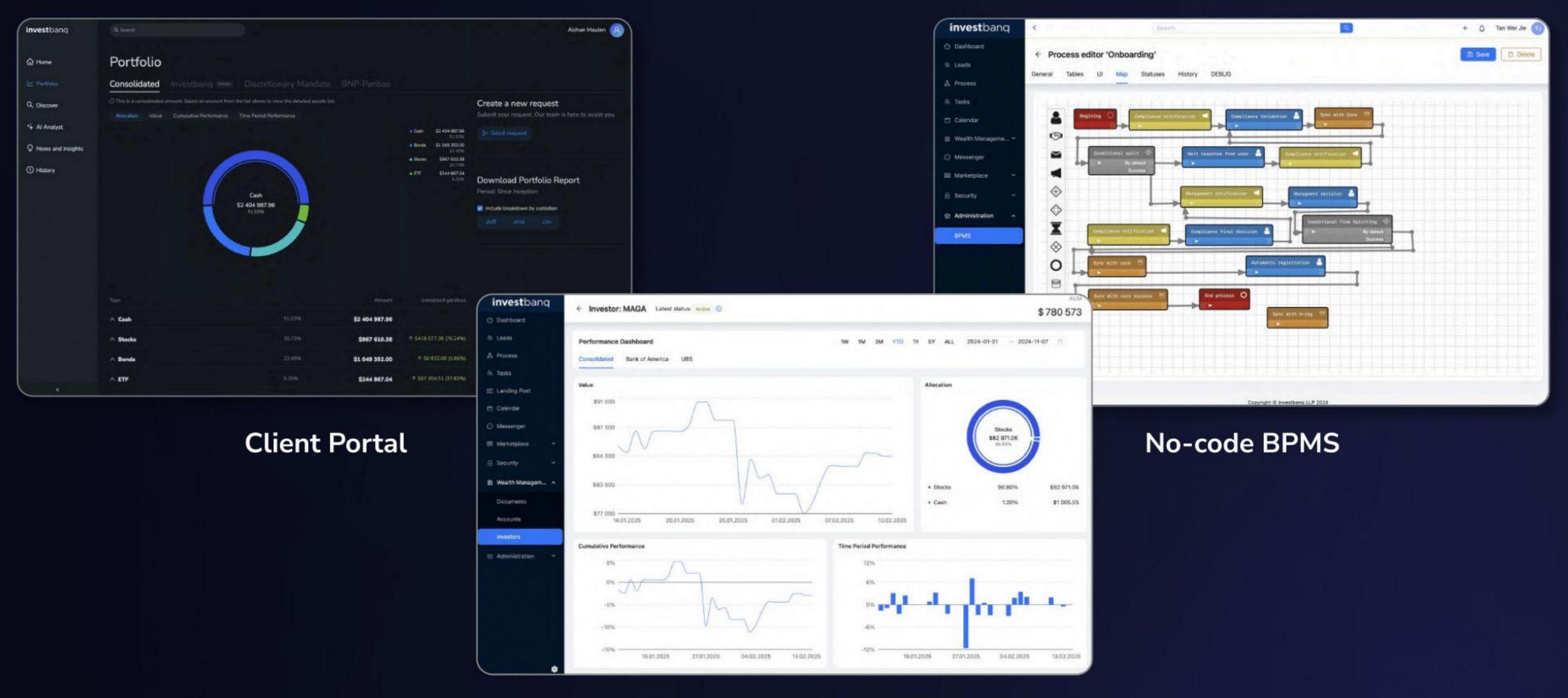
BPMS for compliance

Family office solutions

Outsourced CIO and traditional advisory

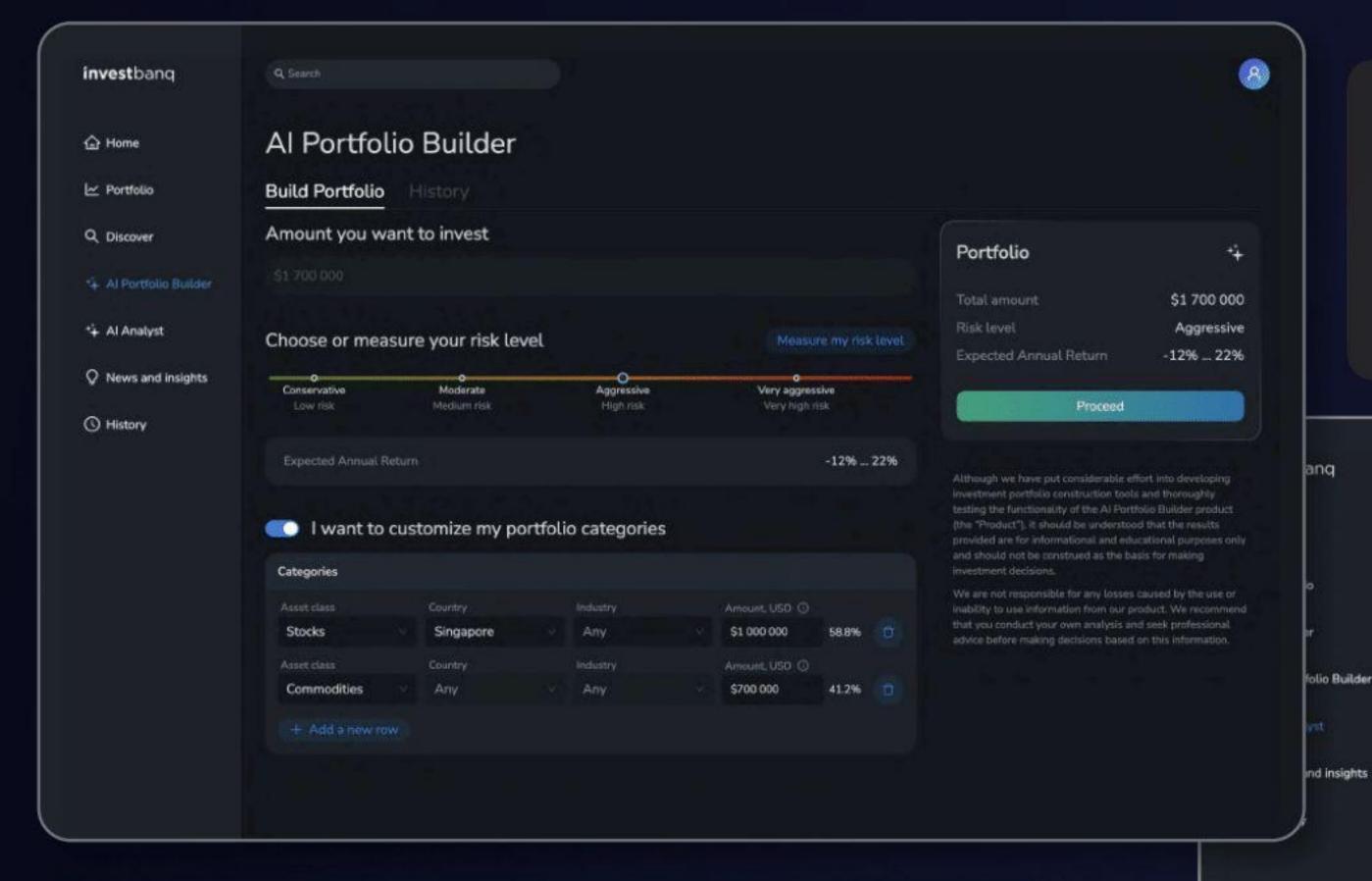
News and research

Front, Mid and Back office tools



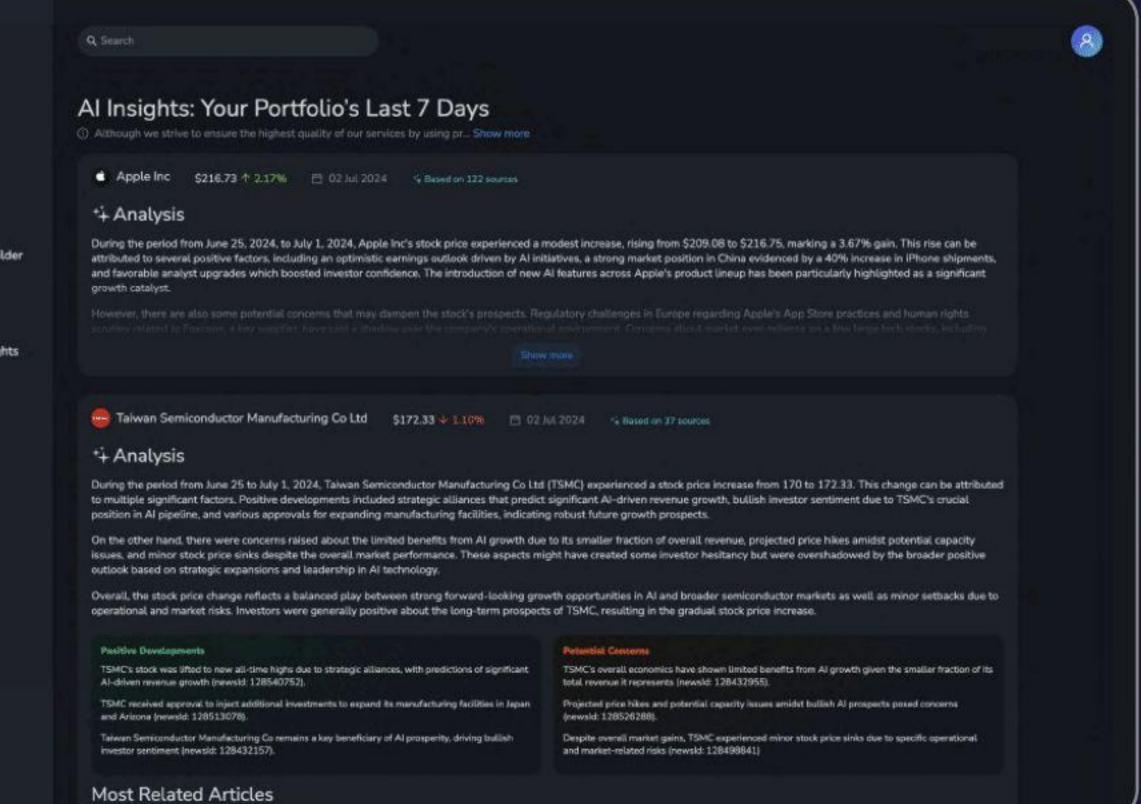
Portfolio Dashboard

Wealth Manager (WM) Co-Pilot



Analyst Co-Pilot leverages artificial intelligence to interpret fluctuations in security values by analyzing news trends and financial performance metrics.

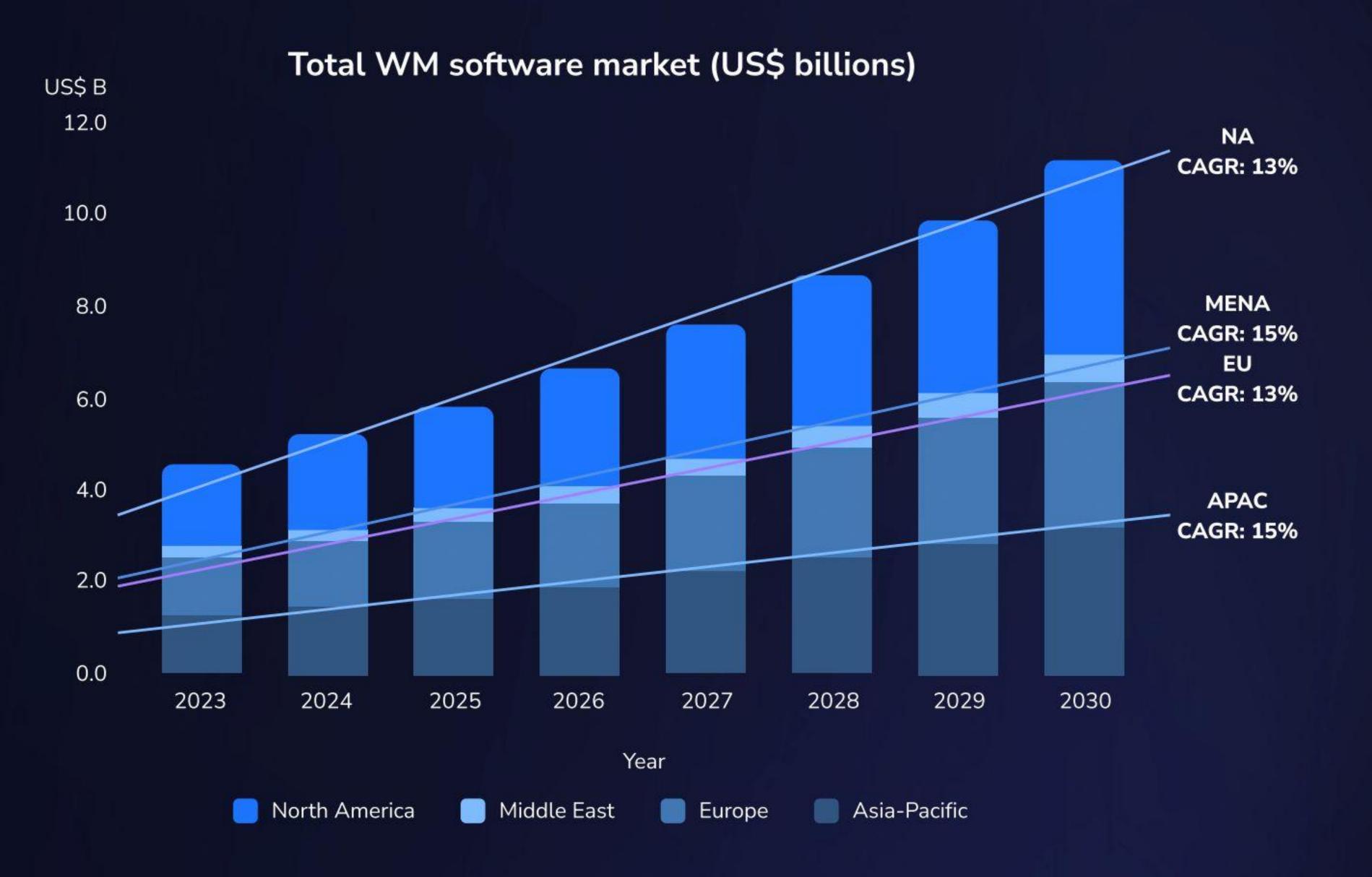
Portfolio Co-Pilot helps investors create and rebalance diversified portfolio consisting of a wide range of assets, precisely tailored to their individual risk profile and investment goals.



Investment Footings are expected to grow by US\$40 trillion driven by UHNW and HNW



WM software spend is expected to grow 2X from \$6B in 2023 to \$12B in 2030 led by Banks and Investment Managers. Asia and MENA are expected to be the fastest growing regions



investbanq platform

A comprehensive digital wealth management platform



Wealth Managers / FI

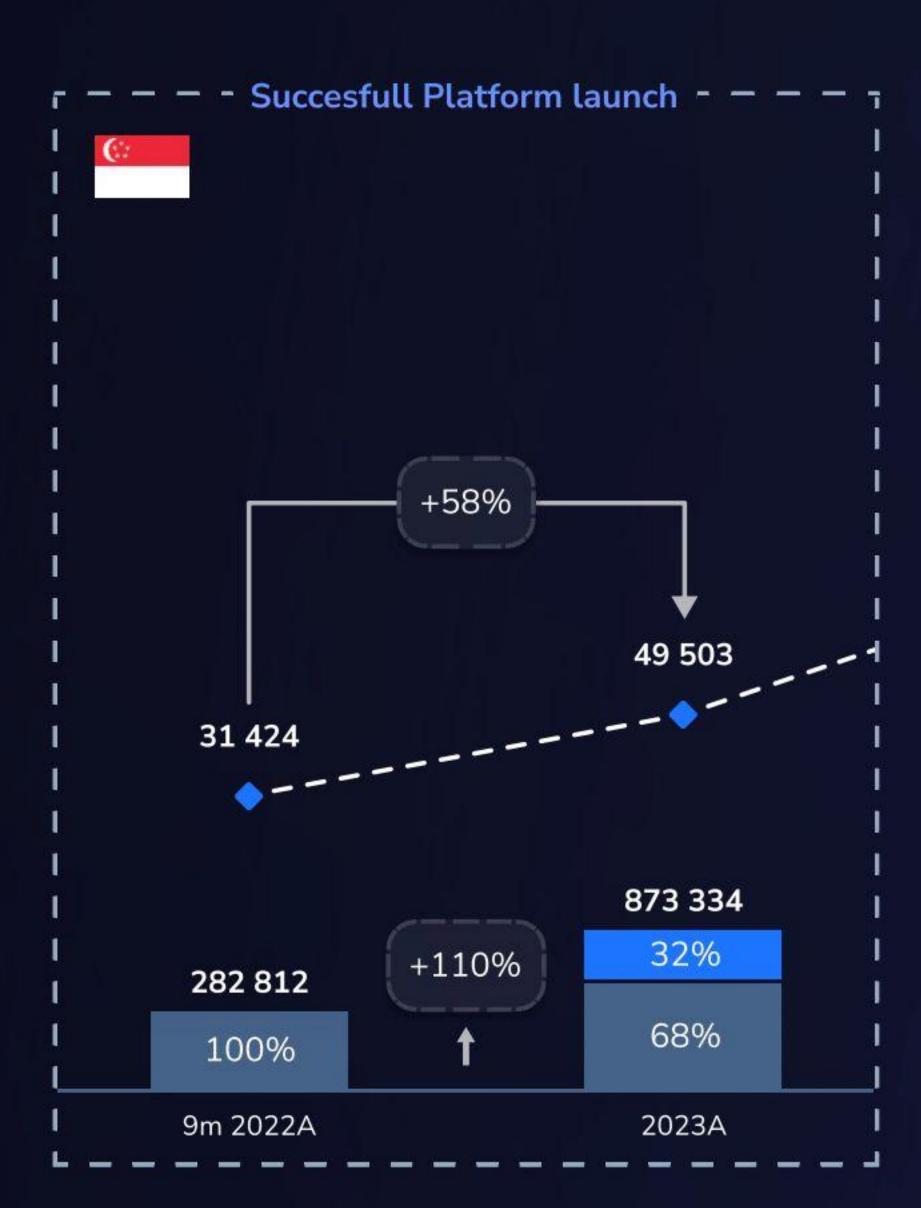
One-time customization/integration fee On-going service fee

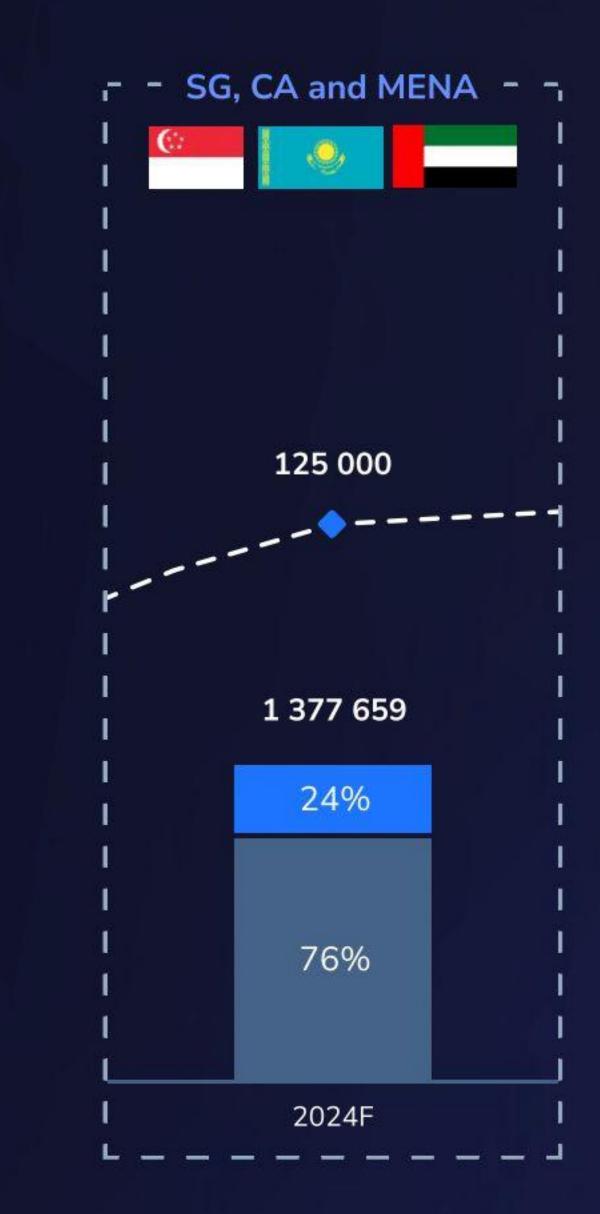


Family offices

On-going service fee Platform fees

Financials





80%Target gross
margin

\$120k Current MRR

2 years
Path to
profitability

Recurring Revenue

Non-Recurring Revenue

End of the year MRR

Competition

	investband avaloq				
	investbanq	avaloq	Altruist	vega	∕ Alpheya
Founded	2022	1991 (Group)	2018	2022	2023
Location	Singapore	Zurich, Switzerland	LA, USA	London, UK	Abu Dhabi
Total Funding	\$3M	\$300M	\$450M	\$7M	\$300M
Valuation	\$18M (pre)	\$2B+	\$1.5B	\$40M	\$300M
Same Target Market	SG, CA and MENA	Partially	No	×	Partially
No-Code BPMS	✓	Partially	Partially	×	✓
Cloud Based					✓
360-degree reporting		1	Partially	Partially	Partially
AI Co-Pilot		×	×		



OZ Co-Founder, CEO



3 exits, 15 years of experience in asset management, brokerage, financial technology, investment strategy, insurance, compliance (certified CAMS)





TK Co-Founder, COO



ex-CFO of a large engineering company ex-Investment Officer at a large PE fund, ex-PWC





Sergey сто

ex-CTO at Saxo Bank and core team member at Kx Systems a top software provider. 15+ years in IT and project management







David Halpert
Seed investor, Advisor

Founder of Prince Street Capital, a specialist emerging, and frontier market asset management firm based in New York and Singapore. With 30 years of experience researching and investing in the developing world, David coined the term 'Digital Decolonization' - a new paradigm for assessing investments in emerging and frontier markets.



Serg Bell
Pre-series A investor via Constructor Capital

Is a Singaporean tech entrepreneur and investor. He has founded multiple high profile tech companies (including unicorns), number of venture funds and several science and education centers, including Constructor group (formerly known as SIT), Acronis (valued at 4B), Parallels (acquired by Corel), Virtuozzo (backed by Intel), Runa Capital, Terra. VC and Constructor Capital.



Aigazy Kussain Seed investor, Advisor

Serial entrepreneur and ecosystem builder, owner and leader of one of the largest and most successful educational holdings in Kazakhstan overseeing some of the most prestigious universities and over 10000 students. Co-founder of one of the most technologically advanced copper mining projects in Kazakhstan. Founder of one of Kazakhstan's fastest growing agriculture groups.



Milan Reinartz Pre-series A investor via Orvel VC

After two exits in the ad tech space, Milan founded Ascend Angles in 2021- a community that quickly became Singapore's largest founder-driven syndicate. He also serves as a Partner for Orvel Fund I.



Dr Jonathan Chang Investor, Advisor

Dr Jonathan Chang is the CEO of Fintopia Indonesia, the country's leading micro lending digital platform. As a fintech unicorn, Fintopia Indonesia has facilitated over \$1.7 billion USD in unsecured micro loans mostly to the unbanked and underbanked. Dr Chang is also a public policy advisor, academic, and an award-winning researcher.



Adil Nurgozhin
Investor via Big Sky Capital VC

Founding Partner Big Sky Capital VC. Adil is dynamic and experienced professional with a unique blend of skills and experiences in the startup ecosystem and venture capital landscape. With a rich background in structuring, managing, and investing in startups, particularly in emerging market environments, Adil brings a comprehensive understanding of the complexities and opportunities in these areas.